

CULBERTSON PENS ARTICLE FOR SIOR PUBLICATION



An article on how to hire employees by **John Julian Culbertson, CRE**, managing partner, Cardinal Real Estate Partners, LLC,

Charlotte, N.C., recently was published in SIOR's *Professional Report*. With a focus on hiring interns, Culbertson takes readers through a two-step interview process that helps ensure a firm is hiring the right person and is giving an intern a worthwhile experience as well.

► *More information on Culbertson's firm's hiring procedures can be found at www.cardinal-partners.com/resources.asp.*

KELLY WRITES COLUMN FOR COMMERCIAL PROPERTY EXECUTIVE



Hugh F. Kelly, CRE, clinical associate professor of real estate, New York University Schack Institute of Real Estate, Brooklyn, N.Y., is

now writing a quarterly economics column for *Commercial Property Executive* magazine. His first column, entitled "Building Recovery City by City," explores the idea of viewing the U.S. economy in a less conventional way: that it "might be better to view the economy from the bottom up and consider the national economy as a kind of abstraction that represents the summing up of what happens in individual places, city by city, across the country."

JUSTIN AND WILKES ELECTED AS REPS OF RICS GOVERNING COUNCIL



CREs

Thomas M. Justin, principal, The Weitzman

Group, Inc., New York City, and **David C. Wilkes, Esq.**, partner, Huff, Wilkes LLP, Tarrytown, N.Y., recently were elected as representatives of their regions on the RICS Governing Council. In the new roles, Justin will focus on "the Americas," which includes North, Central and South America, and the Caribbean, and Wilkes will focus on the U.S. Justin is also serving as chair of RICS Americas through July 2011.

FELIX AND PEYTON ADDRESS IMN CONFERENCE IN NEW YORK CITY



Steve Felix, CRE, head of Real Estate Client Services-North America, Aviva Investors, New York City, recently moderated a panel

on Real Estate Allocations at the IMN Consultants Congress in New York. Panelists included **CRE Martha Peyton**, managing director, TIAA-CREF, New York City. Felix also moderated a panel on asset allocation at the IMN Opportunity and Private Real Estate Fund Forum in New York, and attended the recent European Association for Investors in Non-Listed Real Estate Vehicles in Venice, Italy.

MULLIN EXPANDS BUSINESS AND TAKES PART IN CONFERENCE



Stan Mullin, CRE, Mullin Capital & Asset Management, LLC, Newport Beach, Calif., recently established his

own receivership business. He also recently served as a panelist at a conference sponsored by the Commercial REO Brokers Association on "Raising Capital for Banks and Special Servicing" on the topic of "The Role of the Receiver."

MORRIS WINS REAL ESTATE AWARD



W. Allen Morris, CRE, chairman, CEO, The Allen Morris Company, Coral Gables, Fla., recently was honored by The Greater

Miami Chamber of Commerce as the recipient of the inaugural South Florida Real Estate Achievers and Leaders Trend Setter Award. The award recognizes individuals that made a significant impact and set standards during the previous year with their innovative solutions, concepts and contributions to the future of the real estate industry. Morris was noted for his construction of a LEED®-certified log cabin executive retreat in North Carolina and a LEED-certified office building in Jacksonville, Fla.

CIRINCIONE NAMED 'ALL-STAR'



John S. Cirincione, CRE, director of business development, JVI Solutions, Lake Mary, Fla., recently was named a 2011

Technology All-Star by *Mortgage Banking* magazine. In describing Cirincione's 30-year career in the mortgage banking industry, the article notes that he has focused on resolving weaknesses and deficiencies in the mortgage lending and appraisal process. ► *The article can be found at www.nxtbook.com/nxtbooks/mba/4735chz201103/index.php#/0.*

LESSER FORMS NEW SUBSIDIARY



Daniel H. Lesser, CRE, president and CEO, LW Hospitality Advisors LLC, New York City, recently announced the formation of

LWHA Asset and Property Management Services, a division of LW Hospitality Advisors. The new subsidiary will focus on asset and property management services, and complements the firm's range of other services that include lodging valuation and hospitality consulting.

KAYE ADDRESSES HUD EASTERN LENDERS ASSOCIATION



Steven Kaye, CRE, senior vice president, partner, Valuation and Advisory Group, CB Richard Ellis, Boston, recently presented

at the HUD Eastern Lenders Association conference on the topic of "Overview of Multifamily Market Conditions in New England." Kaye provided a comparative overview of various demographic, economic, housing market, and investment sales data for 10 market areas in the six New England states.

MAZIROW ELECTED TO ACREL



Arthur Mazirow, Esq., CRE, real estate arbitrator, Mazirow Real Estate Arbitrations, Los Angeles, has been elected a Fellow

of the College by the Board of Governors of the American College of Real Estate Lawyers (ACREL). ACREL's Board of Governors elects Fellowships to those with "strong legal acumen and proven leadership that can speak effectively to the issues of real estate law, regulation and practice." The Counselors of Real Estate® and ACREL established a formal relationship in 2008, based on similar membership profiles.